

VITED STATES D EXCHANGE COMMISSION ington, D.C. 20549

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ANNUAL AUDITED REPORT **FORM X-17A-5** 

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SEC FILE NUMBER

PART III

MAR 0 1 2004

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING   | G JANUARY 1, 2003 A                                 | ND ENDING <u>DECEMBER</u> 31, 200<br>MM/DD/YY   |
|---|---|---|
|   |   |   |
| A. I  | REGISTRANT IDENTIFICA                               | TION  |
| NAME OF BROKER-DEALER:  |   | OFFICIAL USE ONLY                               |
| NEWFORT SECURITIES COR  | FORATION  | FIRM ID. NO.                                    |
| ADDRESS OF PRINCIPAL PLACE OF B   | BUSINESS: (Do not use P.O. Box                      |   |
| 40353 BUCHAREST LAN   |   |   |
|   | (No. and Street)                                    |   |
| TEMECULA  | CA  | 92591   |
| (City)  | (State)   | (Zip Code)                                      |
| NAME AND TELEPHONE NUMBER OF  | PERSON TO CONTACT IN RE                             | GARD TO THIS REPORT                             |
| JEFFREY KILPATRICK  |   | (909) 587 - 69/0<br>(Area Code - Telephone No.) |
|   |   | (Area Code — Telephone No.)                     |
| B. A  | CCOUNTANT IDENTIFICA                                | ATION   |
| NDEPENDENT PUBLIC ACCOUNTANT  | T whose opinion is contained in the                 | is Report*                                      |
| GREGORY B. SHELTO  118 CACHANILLA CRT  (Address)                        | N, CPA  |   |
|   | (Name — if individual, state last, first, middle na | me)   |
| 118 CACHANILLA CRT  | . PALM DESERT                                       | (State)   |
| (Address)   | (Ciry)  | (State) Zip Code)                               |
| CHECK ONE:  |   | PROCESSED                                       |
| <ul><li>Certified Public Accountant</li><li>Public Accountant</li></ul> |   | MAR 23 2004                                     |
|   | ted States or any of its possessions                | IMAR 23 2009                                    |
|   | FOR OFFICIAL USE ONLY                               | FINANCIAL                                       |
|   |   |   |
| <u> </u>  |   |   |
| *Claims for exemption from the requirement.                             | that the annual report be covered the               | the opinion of an independent public accounta   |

# OATH OR AFFIRMATION

| I, _       | JEFFREY KILPATRICK  | , swear (or affirm) that, to the   |
|------------|---|--|
| best       | of my knowledge and belief the accompa  | nying financial statement and supporting schedules pertaining to the firm of   |
| · <u>/</u> | NEWPORT SECURITIES C  | DRPORATION, as of  |
|            | DECEMBER 31 ZOO3  | are true and correct. I further swear (or affirm) that neither the company   |
|            | any partner, proprietor, principal officer of stomer, except as follows:              | r director has any proprietary interest in any account classified soley as that of   |
|            |   | Jeffey Mahard<br>Signarure Julie   |
| This       | Notary Popiic  report** contains (check all applicable bo                             | BREJESH ARVIND PATEL Commission # 1430517 Notary Public - California & Riverside County My Comm. Expires Jul 14, 2007  |
| X<br>X     | <ul><li>(a) Facing page.</li><li>(b) Statement of Financial Condition.</li></ul>      | •  |
| -          | (c) Statement of Income (Loss).   |  |
| M M M M    | (f) Statement of Changes in Liabilities Su<br>(g) Computation of Net Capital          | ' Equity or Partners' or Sole Proprietor's Capital.  |
| X          | (j) A Reconciliation, including appropriate Computation for Determination of the      | n or control Requirements Under Rule 15c3-3. the explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Reserve Requirements Under Exhibit A of Rule 15c3-3. |
| K          | solidation.   | nd unaudited Statements of Financial Condition with respect to methods of con-   |
| Ø          | (1) An Oath or Affirmation.   |  |
|            | (m) A copy of the SIPC Supplemental Re<br>(n) A report describing any material inadeq | port. uacies found to exist or found to have existed since the date of the previous audit.   |

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# NEWPORT SECURITIES CORPORATION

FINANCIAL STATEMENTS

with

Report of Independent Public Accountant

DECEMBER 31, 2003

GREGORY B. SHELTON
CERTIFIED PUBLIC ACCOUNTANT
118 CACHANILLA COURT
PALM DESERT, CA 92260
Telephone (760) 779-9494
Fax (760) 779-9404

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Newport Securities Corporation 40853 Bucharest Lane Temecula, Ca 92591

I have audited the accompanying balance sheets of Newport Securities Corporation for the years ended December 31, 2002 and 2003 and the related statements of income, retained earnings, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted the audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Newport Securities Corporation as of December 31, 2002 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Gregory B. Shelton

Certified Public Accountant

egon B. Shelton CPA

February 23, 2004

## NEWPORT SECURITIES CORPORATION BALANCE SHEET DECEMBER 31, 2002 & 2003

#### ASSETS

| ASSETS                             |                   |                   |
|------------------------------------|-------------------|-------------------|
|                                    | 12/31/02          | 12/31/03          |
| Current Assets                     |                   |                   |
|                                    |                   |                   |
| Cash in bank and trading accounts  | \$ 12,058         | \$ 39,070         |
| Cash - deposit account             | 50,667            | 50,868            |
| Employee advances                  | 300               | 3,367             |
| Receivables from brokers & dealers | 25,388            | 44,124            |
| Prepaid insurance                  | 702               | 138               |
| Total Current Assets               | 89,115            | 137,567           |
| Fixed Assets (Note 1)              |                   |                   |
| Transportation equipment           | 6,179             | 6,179             |
| Office equipment                   | 152,471           | 153,458           |
| Office furniture                   | 36,401            | 37,378            |
|                                    |                   |                   |
| Subtotal                           | 195,051           | 197,015           |
| Accumulated depreciation           | (155,819)         | (159,889)         |
| Total Net Fixed Assets             | 39,232            | 37,126            |
| Other Assets                       |                   |                   |
| Security deposits                  | 686               | 686               |
| Loan to officer (Note 11)          | 14,484            | 0                 |
| Investment in warrants (Note 12)   | 3,300             | 3,300             |
| Total Other Assets                 | 18,470            | 3,986             |
| TOTAL ASSETS                       | <u>\$ 146,817</u> | <u>\$ 178,679</u> |

See accompanying notes

### NEWPORT SECURITIES CORPORATION BALANCE SHEET DECEMBER 31, 2002 & 2003

# LIABILITIES & STOCKHOLDER'S EQUITY

|  | 12/31/02          | _ 12/31/03        |
|--|-------------------|-------------------|
| Current Liabilities  |                   |                   |
| Credit card payable  | \$ 2,197          | \$ 5,424          |
| Accrued rent   | 3,200             | 1,600             |
| Income taxes payable   | 800               | 800               |
| Accrued payroll taxes  | 1,124             | 1,518             |
| Accrued salaries   | 12,325            | 17,450            |
| Broker's commission payable  | 4,152             | 863               |
| Notes payable - current portion  | 1,334             | 1,358             |
| Total Current Liabilities  | 25,132            | 29,013            |
| Non-current Liabilities  |                   |                   |
| Notes payable (Note 4)   | 3,434             | 2,102             |
| Stockholder loan (Note 3)  | 112,500           | 112,500           |
| Less: Current portion  | (1,334)           | (1,358)           |
| Total Non-current Liabilities  | 114,600           | 113,244           |
| Total Liabilities  | 139,732           | 142,257           |
| STOCKHOLDER'S EQUITY   |                   |                   |
| Common stock - stated value \$ .13 1/3 per share, authorized 75,000,000 shares, issued |                   |                   |
| and outstanding 1,290,294 shares (Note 5)  | 155,098           | 155,098           |
| Retained earnings  | (145,513)         | (116,176)         |
| Less: Treasury stock   | (2,500)           | (2,500)           |
| Total Stockholder's Equity   | 7,085             | 36,422            |
| TOTAL LIABILITIES &  |                   |                   |
| STOCKHOLDER'S EQUITY   | <u>\$ 146,817</u> | <u>\$ 178,679</u> |

#### NEWPORT SECURITIES CORPORATION STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 2002 & 2003

| Revenues<br>Commissions<br>Interest | 12/31/02<br>\$ 374,796<br>13,737 | 12/31/03<br>\$ 365,786<br>20,197 |
|-------------------------------------|----------------------------------|----------------------------------|
| Total Revenues                      | 388,533                          | 385,983                          |
| Expenses                            |                                  |                                  |
| Advertising                         | \$ 62                            | \$ 0                             |
| Automotive & truck                  | 16,437                           | 21,839                           |
| Bank charges                        | 466                              | 513                              |
| Business promotion                  | 999                              | 1,875                            |
| Cleaning                            | 0                                | 613                              |
| Commissions                         | 21,418                           | 18,372                           |
| Computer expenses                   | 10,959                           | 12,498                           |
| Contributions                       | 0                                | 150                              |
| Depreciation                        | 2,732                            | 4,070                            |
| Education & training                | 1,792                            | 2,173                            |
| Insurance                           | 10,305                           | 10,470                           |
| Interest                            | 5,395                            | 5,737                            |
| Legal & accounting                  | 4,882                            | 9,366                            |
| Licenses & taxes                    | 120                              | 25                               |
| Meals & entertainment               | 4,335                            | 6,169                            |
| Medical                             | 686                              | 300                              |
| Memberships, dues & subscriptions   | 198                              | 1,304                            |
| Miscellaneous                       | 567                              | 1,267                            |
| Office supplies                     | 6,430                            | 4,278                            |
| Payroll taxes                       | 13,684                           | 12,640                           |
| Penalties                           | 63                               | 46                               |
| Pension contributions               | 16,512                           | 0                                |
| Postage & delivery                  | 992                              | 1,205                            |
| Printing                            | 176                              | 448                              |
| Regulatory services                 | 3,160                            | 3,549                            |
| Rent (Note 6)                       | 19,200                           | 19,200                           |
| Repairs & maintenance               | 8,757                            | 5,142                            |
| Salaries & wages - office           | 90,952                           | 46,408                           |
| Salaries - officer                  | 82,101                           | 114,200                          |
| Telephone                           | 5,346                            | 6,813                            |
| Trading costs                       | 49,993                           | 39,435                           |
| Travel                              | 1,198                            | 795                              |
| Utilities                           | 5,803                            | 5,515                            |
| Total Expenses                      | 385,720                          | 356,415                          |

## NEWPORT SECURITIES CORPORATION STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 2002 & 2003

|   | 12/31/02           | 12/31/03           |
|---|--------------------|--------------------|
| Income (loss) from operations                   | \$ 2,813           | \$ 29,568          |
| Other Income (Loss)                             |                    |                    |
| Product rebate Sale of asset                    | 0<br>(17,454)      | 423<br>146         |
| Total Other Income (Loss)                       | (17,454)           | 569                |
| Income (loss) before provision for income taxes | (14,641)           | 30,137             |
| Provision for income taxes                      | 800                | 800                |
| Net Income (Loss)                               | (15,441)           | 29,337             |
| Retained Earnings (Deficit) - Beginning         | (130,072)          | (145,513)          |
| Retained Earnings (Deficit) - Ending            | <u>\$(145,513)</u> | <u>\$(116,176)</u> |

#### NEWPORT SECURITIES CORPORATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003

# Operating Activities

| Net Income  | \$        | 29,337           |
|---|-----------|------------------|
| Adjustments to reconcile net income to net cash provided by operating activities: |           |                  |
| Depreciation  |           | 4,070            |
| Increase in receivables from brokers and dealers                                  |           | (18,736)         |
| Decrease in prepaid insurance   |           | 564              |
| Increase in accrued salaries  |           | 5,125            |
| Decrease in commissions payable  Decrease in accrued rent                         |           | (3,289)          |
| Increase in deposits  |           | (1,600)<br>(201) |
| Increase in accrued payroll taxes   |           | 394              |
| Decrease in loan to officer   |           | 14,484           |
| Increase in employee advances   |           | (3,067)          |
| Increase in credit card payable   |           | 3,227            |
| Gain on sale of asset   |           | (146)            |
|   |           |                  |
| Net Cash Provided by Operating Activities   |           | 30,162           |
| Investing Activities  |           |                  |
| Sale of asset   |           | 146              |
| Payments on notes payable   |           | (1,332)          |
| Purchase of fixed assets  |           | (1,964)          |
| Net Cash Used by Investing Activities   |           | (3,150)          |
| Increase in Cash and Cash Equivalents   |           | 27,012           |
| Cash and Cash Equivalents at December 31, 2002                                    |           | 12,058           |
| Cash and Cash Equivalents at December 31, 2003                                    | <u>\$</u> | 39,070           |

See accompanying notes

### NEWPORT SECURITIES CORPORATION SCHEDULE OF NET CAPITAL COMPUTATION FOR THE YEARS ENDED DECEMBER 31, 2002 & 2003

|   | 12/31/02   | 12/31/03          |
|---|------------|-------------------|
| Total Assets  | \$ 146,817 | \$ 178,679        |
| Less: Total liabilities exclusion of subordinated debt                    | (27,232)   | (29,757)          |
| Net Worth   | 119,585    | 148,922           |
| Less: Fixed, prepaid and long-term assets                                 | (58,703)   | (44,617)          |
| Net capital before haircuts on securities                                 | 60,882     | 104,305           |
| Less: Haircuts on money market fund, trading accounts and securities held | 0          | 0                 |
| Net Capital   | \$ 60,882  | <u>\$ 104,305</u> |

#### NOTE 1 - Significant Accounting Policies

The Company has adopted the accrual method of determining income for financial statement purposes and the cash method of reporting for tax purposes.

Property, plant & equipment is stated at cost and the related depreciation is provided by use of the straight-line and accelerated methods over their estimated useful lives as follows:

|                      | Useful lives |
|----------------------|--------------|
| Automotive equipment | 5 years      |
| Office equipment     | 5 years      |
| Office furniture     | 5-7 years    |

Maintenance and repair expenditures are charged as expense to operations. Betterments and renewals are capitalized and depreciated.

Bad debts are recorded by use of the direct write-off method.

The Corporation has elected to file as a regular corporation for federal tax purposes. This means that all profits and losses will no longer be passing through to the corporation stockholders. The Corporation is now liable for federal income tax and California Franchise tax.

**NOTE 2 -** Deferred income taxes arise from timing differences resulting from income and expense items reported for financial accounting and tax purposes in different periods. Deferred taxes are classified as current or non-current, depending on the classification of the assets and liabilities to which they relate. Deferred taxes arising from timing differences that are not related to an asset or liability are classified as current or non-current depending on the periods in which the timing differences are expected to reverse.

**NOTE 3 -** Notes payable - shareholder consists of a fully subordinated loan to the Corporation by Ms. Lester Kilpatrick, a stockholder. This loan is repayable on or after October 1, 1990. There has been no change in this loan or its terms during the 2003 year. Interest of \$ 5,625 was paid on the loan during the year.

See accountant's audit report

#### **NOTE 4 -** Bank loans consist of the following:

| 3.90 % Note payable with monthly payments of \$ 120. |           |         |
|--|-----------|---------|
| Principle balance to be paid in full by June, 2005.  | <u>\$</u> | 2,102   |
| Subtotal   |           | 2,102   |
| Less: Current portion                                |           | (1,358) |
| Total Long-term portion                              | <u>\$</u> | 744     |

**NOTE 5 -** On December 10, 1987, the Board of Directors authorized a 75 for 1 stock split thereby increasing the number of issued and outstanding shares to 1,290,294 and decreasing the stated value of each share to \$ .13 1/3. Of the shares issued, 15,000 shares are held as treasury stock.

**NOTE 6** - The Company rents its facility from one of its stockholders, at \$ 1,600 per month.

**NOTE 7** - Reserve, possession or control requirements under SEC Rule 15c3-3 - Newport Securities Corporation does business on a fully disclosed basis through Legg Mason, Inc., and is subject to the reserve, possession or control requirements per SEC Rule 15c3-3. Newport Securities Corporation relies on Section K(2)(ii) of the Securities and Exchange Rule 15c3-3 to exempt them from the provisions of these rules.

**NOTE 8 -** Newport Securities Corporation has only one office, hence, no consolidation. There is no material difference between the audited and unaudited financial statements.

**NOTE 9 -** As part of the audit of the books, records and internal control on Newport Securities Corporation, I found no material inadequacies as to the Corporation's systems of procedures.

**NOTE 10 -** I have examined the financial statements of Newport Securities Corporation for the year ended December 31, 2003 and have issued my report thereon dated February 23, 2004. As part of my examination, I made a study and evaluation of the Company's system of internal accounting control to the extent I considered necessary to evaluate the system as required by generally accepted auditing procedures for expressing an opinion on the financial statements.

I also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3 (a) (11) and the procedures for determining compliance with the exempt provisions of Rule 15c3-3. I did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons and the recording of differences required

**NOTE 10 - (Continued) -** by Rule 17-a 13 or in complying with the requirements for prompt payment for securities under Section 8 of regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

**NOTE 11 -** Related party transactions - The Company loaned money to its majority shareholder. Interest has been charged at 2 % annually.

**NOTE 12 -** Investment in private placement of warrants and common stock of NASDAQ which were allocated to the firm as an NASD member. These shares are not publicly traded and are valued at their original cost.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

My study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, I do not express an opinion on the system of internal accounting control of Newport Securities Corporation taken as a whole. However, my study and evaluation disclosed no condition that I believe to be a material weakness.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and the related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes.

Based on this understanding and my study, I believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, and the National Association of Securities Dealers, Inc. and should not be used for any other purpose.

See accountant's audit report

# NEWPORT SECURITIES CORPORATION COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO THE POSSESSION AND CONTROL REQUIREMENTS UNDER RULE 15C3-3 DECEMBER 31, 2002 AND 2003

#### **SCHEDULE III**

Newport Securities Corporation relies on Section K(2)(ii) of the Securities and Exchange Rule 15c3-3 to exempt them from the provisions of these rules.

### NEWPORT SECURITIES CORPORATION STATEMENT OF CHANGES IN SHAREHOLDER EQUITY FOR THE YEARS ENDED DECEMBER 31, 2002 & 2003

|  | 12/31/02        | 12/31/03         |
|--|-----------------|------------------|
| Common stock - stated value \$ . 13 1/3 per share, authorized 75,000,000 shares, issued and outstanding 1,290,294 shares | \$ 155,098      | \$ 155,098       |
| Retained earnings - beginning  | (130,072)       | (145,513)        |
| Net income (Loss)  | (15,441)        | 29,337           |
| Retained earnings - ending   | (145,513)       | (116,176)        |
| Less: Treasury stock   | (2,500)         | (2,500)          |
| Total Shareholder Equity   | \$ <u>7,085</u> | \$ <u>36,422</u> |

There were no other additions or withdrawls of capital during the year.

#### NEWPORT SECURITIES CORPORATION STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS FOR THE YEAR ENDED DECEMBER 31, 2003

| Liabilities Subordinated to General Creditors - December 31, 2002 | \$ 112,500        |
|---|-------------------|
| Changes to Loans Subordinated to General Creditors                | 0                 |
| Liabilities Subordinated to General Creditors - December 31, 2003 | <u>\$ 112,500</u> |

The Company paid interest of 5 % on the Subordinated Loan to the Company's majority shareholder during the current year. No changes in Liabilities Subordinated to the Claims of General Creditors were made during the current year.

#### NEWPORT SECURITIES CORPORATION NET CAPITAL RECONCILIATION DECEMBER 31, 2003

| Net Capital per 1st Focus Filing                    | \$ 1        | 25,893  |
|---|-------------|---------|
| Net Capital per Audit Report & Amended Focus Filing | 104.305     |         |
| Difference due to Adjusting Entries                 | \$ (21,588) |         |
| List of Adjusting Entries for Reconciliation        |             |         |
| Additional commission receivable                    | \$          | (58)    |
| Accrued Franchise tax                               |             | (800)   |
| Additional interest expense                         |             | (14)    |
| Additional trading expenses                         |             | (58)    |
| Additional supplies                                 |             | (90)    |
| Accrued salaries                                    | (           | 17,450) |
| Accrued payroll taxes                               |             | (1,518) |
| Accrued rent expense                                |             | (1.600) |
| Total Adjustment                                    | \$(         | 21,588) |